

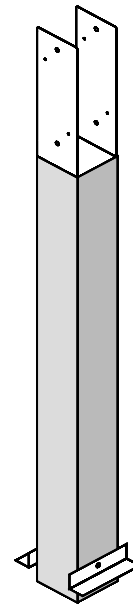
PERMA-COLUMN & STURDI-WALL RETAIL COMPARISON

New Price Comparison 9-25-2010

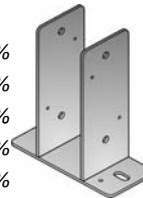
Steel Prices Reduced - we pass the savings on to you!

Prices do not include shipping and handling charges

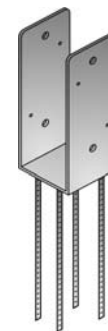
PERMA-COLUMN PRECAST CONCRETE PIERS					
Model Number	Description	New Price	Old Price	Price Reduced	Typical Savings*
PC4600	4" X 6" POST	\$86.55	\$90.50	\$3.95	\$94.76 -5%
PC6600	6" X 6" POST	\$108.97	\$113.61	\$4.64	\$111.30 -4%
PC6300	3 PLY X 6" COLUMN	\$103.32	\$107.85	\$4.53	\$108.76 -4%
PC6400	4 PLY X 6" COLUMN	\$120.59	\$125.95	\$5.35	\$128.47 -4%
PC8300	3 PLY X 8" COLUMN	\$152.18	\$155.04	\$2.86	\$68.69 -2%
PC8400	4 PLY X 8" COLUMN	\$162.43	\$167.17	\$4.74	\$113.84 -3%



STURDI-WALL DRILL SET MODELS					
MODEL NUMBER	Description	New Price	Old Price	Price Reduced	Typical Savings*
SW46	4" X 6" POST	\$25.46	\$28.58	\$3.11	\$74.72 -12%
SW66	6" X 6" POST	\$26.14	\$29.32	\$3.18	\$76.26 -12%
SW63	3 PLY X 6" COLUMN	\$25.46	\$28.58	\$3.11	\$74.72 -12%
SW64	4 PLY X 6" COLUMN	\$26.14	\$29.32	\$3.18	\$76.26 -12%
SW83	3 PLY X 8" COLUMN	\$46.38	\$52.25	\$5.86	\$140.75 -13%
SW84	4 PLY X 8" COLUMN	\$47.32	\$53.31	\$5.99	\$143.82 -13%
SW60	6" UNIVERSAL	\$13.58	\$15.03	\$1.45	\$34.80 -11%
SW80	8" UNIVERSAL	\$23.95	\$26.55	\$2.60	\$62.44 -11%



STURDI-WALL PLUS WET SET MODELS					
MODEL NUMBER	Description	New Price	Old Price	Price Reduced	Typical Savings*
SWP46	4" X 6" POST	\$32.46	\$35.51	\$3.05	\$73.19 -9%
SWP66	6" X 6" POST	\$34.14	\$37.32	\$3.18	\$76.26 -9%
SWP63	3 PLY X 6" COLUMN	\$32.67	\$35.72	\$3.05	\$73.19 -9%
SWP64	4 PLY X 6" COLUMN	\$39.05	\$42.97	\$3.92	\$94.17 -10%
SWP83	3 PLY X 8" COLUMN	\$49.92	\$55.13	\$5.20	\$124.88 -10%
SWP84	4 PLY X 8" COLUMN	\$51.95	\$57.47	\$5.52	\$132.56 -11%



PERMA-COLUMN DECK POST					
MODEL NUMBER	Description	New Price	Old Price	Price Reduced	Typical Savings*
DP44	4" x 4" x 30" DECK POST	\$27.95	\$29.39	\$1.44	\$34.51 -5%



*Savings per structure based on typical use of 24 posts